

**Delivering 188 Placements Across High-Margin Pharmaceutical and Financial Services Staffing Accounts**

**PARTNER PROFILE**

A highly respected staffing solutions provider in the Professional & Commercial domain, known for building long-lasting talent connections across diverse client accounts nationwide.

**BUSINESS OVERVIEW**

Sector: Professional & Commercial

Location: US

Employee Size: 10,001+

**PROBLEM STATEMENT**

- Priority account stalling-low fill activity and declining placement momentum
- High-margin pharmaceutical roles going unfilled despite an existing client relationship
- Tier-1 financial services orders not being covered, with offer and start conversions dropping sharply

Engagement Period: 8 Years, 7 Months  
Services Delivered: Full Cycle Recruitment  
Roles Filled: Specialist, Worker, Associate roles

**SOLUTION DELIVERED**

- Dedicated two resources exclusively to the stalling account to restore momentum
- Deployed two senior recruiters to target high-margin pharmaceutical roles with defined interview and offer goals
- Launched structured interview prep calls for Tier-1 financial services submissions to drive conversion

**IMPACT**

|                                        |                                               |                                                |                                                       |
|----------------------------------------|-----------------------------------------------|------------------------------------------------|-------------------------------------------------------|
| <b>188</b><br>Total Placements in 2025 | <b>62</b><br>Starts-Priority Staffing Account | <b>25</b><br>Interviews Secured-Pharma Account | <b>2 of 3</b><br>Placements-Financial Services Client |
|----------------------------------------|-----------------------------------------------|------------------------------------------------|-------------------------------------------------------|

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