



6.21:1 Submission to Hire ratio in 6 months with Sourcing, Pre-screening, & CV formatting



Geography

Australia

Industry

Real Estate/Construction

Service

Sourcing, Pre-Screening & CV formatting

Case Study Period

15 Months (approx.)

Team Size

01 Resource

Client Profile:

A real estate/property developer recruitment agency offering permanent staffing for property and construction companies

Solution:

- Provided dedicated resource for sourcing, pre-screening & CV formatting.
- Ensured the turnaround time is minimal in sourcing, quality candidate submission, CV formatting, and submission to the client.

Client Objectives:

- Fill requirements for permanent staffing.
- Increase the available pool of permanent candidates.
- Improve fill ratio and turnaround in candidate submission with properly formatted CVs.

Impact:

- Within 6 months, we achieved a submission-to-hire ratio of 6.12:1 with a single resource.

	May-Dec 2024
Total Roles Received	83
Submission	159
EC Submission	69
Placed	26

