



Delivering Over 300 Placements with Full-Cycle Recruitment

Geography

Global

Client Tenure

4+ Years

Industry

IT, Engineering and
HealthCare

Case Study Period

12 Months

Service

Full-Cycle Recruitment

Team Size

2-8 Resources

Client Profile:

A leading provider of global total talent solutions, specializing in enterprise-scale and project-based recruitment support.

Solution:

- Deployed a recruitment team for end client 1 and end client 2, consisting of 13 core recruiters and 4 sourcing consultants.
- Implemented a dedicated recruitment team for end client 1, which was later expanded to support end client 2 with a similar structure.
- Established clear project timelines with well-defined KPIs and performance benchmarks.
- Extended UK/Ireland recruitment support by deploying a 4-member team to manage local recruitment needs.

Client Objective:

- Fill positions at scale, ensuring timely and accurate talent acquisition.
- Achieve 60+ placements per month for end client 2 in Q4 2024.
- Strengthen hiring assurance for hard-to-fill roles.
- Advance key initiatives such as DEI, tech enablement, and employment branding.
- Reduce costs within the complex staffing supplier landscape.
- Enhance transparency to measure true performance advantages.
- Ensure full compliance with labor regulations.
- Provide customized solutions and high-touch support for comprehensive workforce engagement.

Impact:

- Over 300 placements in different sectors.
- Refer to tables on page 2 for detailed info*.



2024 Performance Data

End Client 1 (USA)		
Month	Recruiters	Placements
Jan	-	-
Feb	-	-
Mar	-	-
Apr	-	-
May	2	0
Jun	4	0
Jul	5	18
Aug	6	34
Sep	8	33
Oct	8	101
Nov	8	91
Dec	8	92

End Client 2 (USA)		
Month	Recruiters	Placements
Jan	5	3
Feb	5	5
Mar	5	5
Apr	5	0
May	5	1
Jun	5	1
Jul	5	2
Aug	5	5
Sep	5	0
Oct	5	3
Nov	5	6
Dec	5	5

EMEA (UK/Ireland)		
Month	Recruiters	Placements
Jan	-	-
Feb	-	-
Mar	-	-
Apr	-	-
May	-	-
Jun	-	-
Jul	-	-
Aug	2	0
Sep	6	1
Oct	6	22
Nov	6	18
Dec	4	32

Disclaimer: This case study is the property of IMS People Possible. It is based on actual activities and factual data, with some figures being referential. Client data is kept confidential.

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