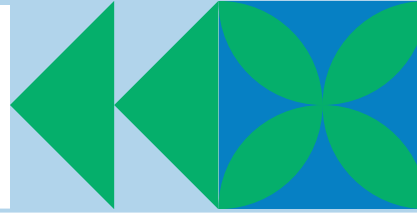




## Generated £302K in STEM Recruitment: 3x the SLA Target



### Geography

United Kingdom

### Industry

Engineering & Life Sciences

### Services

Full Cycle Recruitment

### Client Tenure

07 Months

### Case Study Period

07 Months

### Team Size

09 Resources

### Client Profile:

A market-leading recruitment agency specialising in Science, Engineering, and Life Sciences across the UK, US, and Europe.

### Client Objective:

- Scale up operations while maintaining cost efficiency.
- Increase job coverage by 50%.

### Solutions:

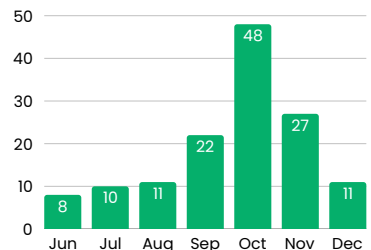
- Assembled a team of experts and trained new resources in STEM recruitment.
- Utilise niche job boards for sourcing.

### Impact:

- Placed 137 candidates in 7 months for STEM roles.
- Added 4,045 new profiles to the client's ATS to create a passive database.
- Exceeded the SLA by tripling the initial revenue target of £100K.

Month	Job Requisitions	Screening Calls	Submissions	Interviews	Placements
Jun	93	1,341	177	20	8
Jul	78	2,017	214	31	10
Aug	61	1,942	252	33	11
Sep	63	2,217	292	49	22
Oct	94	2,480	368	71	48
Nov	52	2,274	305	56	27
Dec	39	1,926	150	27	11
<b>Total</b>	<b>480</b>	<b>14,197</b>	<b>1,758</b>	<b>287</b>	<b>137</b>

2024 Performance Data



Placements

