



Generated 29X ROI While Hiring For Niche Financial Roles

Geography

United Kingdom

Industry

Financial Services

Services

Sourcing, Market Mapping,
Data Cleansing

Client Tenure

5 Years

Case Study Period

12 Months

Team Size

1 Resource

Client Profile:

An executive search & finance recruitment agency, covering both permanent & interim talent solutions across a multitude of sectors.

Solution:

- Utilised multiple sourcing channels, including Reed, TotalJobs, CV Library, and LinkedIn, to identify and engage top candidates.
- Proactively sourced candidates to reduce time to submission.
- Assisted in business development efforts, helping the client expand their reach in the financial services sector.

Client Objective:

- Source highly skilled finance professionals, focussing on qualified candidates from Big 4 for senior positions.
- Build a strong talent pipeline to ensure a consistent supply of top finance professionals.

Impact:

- Successfully placed 13 senior-level finance professionals in 2024.
- Generated £397,389 in total revenue for the client.

