



## Driving Client Growth Through Streamlined Compliance

### Geography

Australia

### Industry

IT & Engineering

### Service

Administrative Tasks

### Client Tenure

15 Months

### Case Study Period

12 Months

### Team Size

1 Resource

### Client Profile:

A leading IT and consulting company offering permanent and temporary staff, enhancing workplace performance through business advisory, search & recruitment, and technology consulting across various sectors.

### Solution:

- Deployed a dedicated resource to handle administrative tasks and CV formatting.
- Supported the onshore team in identifying new leads, and contributing to business development.

### Client Objective:

- Expand the pool of permanent and temporary candidates.
- Optimise the submission process by reducing turnaround time for formatted CVs.

### Impact:

Task	Data
Number of CVs formatted	5564
Candidates updated/uploaded on daXtra	13044
Number of references processed	1133
Joining date changes task	3403
Number of LinkedIn profiles worked on	197
Number of LinkedIn profiles added into Project	1404
Number of client contacts worked on	544
Number of client contacts added to CRM	80
Document Uploaded on CRM	1078
Data updating in CRM (Skills)	13673
Job Posting	1731
Sourcing/Talent Pooling	31229
Application data fix task (New)	10966
Cover Letter uploades (New)	36200
Resume uploades (New)	370

### 2024 Performance Data

Disclaimer: This case study is the property of IMS People Possible. It is based on actual activities and factual data, with some figures being referential. Client data is kept confidential.  
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