



Driving 3.32X ROI Through Candidate Resourcing

Geography

Australia

Client Tenure

40 Months

Industry

IT & Engineering

Case Study Period

36 Months

Service

Candidate Resourcing

Team Size

16 Resources

Client Profile:

A globally recognised staffing company, delivering recruitment expertise across 11 industries in 37 countries.

Solution:

Phase 1:

180° Model (Sep 2021 - Apr 2022)

- Deployed a team of 16 specialists to source and screen candidates.

Phase 2:

270° Model (May 2022 - Dec 2022)

- Expanded support by enabling end client communication.

Phase 3:

End Client Submissions (Jan 2023 Onwards)

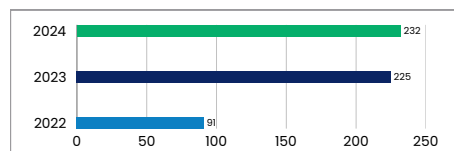
- Streamlined operations by submitting candidates directly to end client, reducing turnaround time.

Client Objective:

- Fulfil IT job roles for government agencies across the US, UK, and APAC regions.
- Reduce the manual workload of high-volume application screening for onshore teams.
- Scale up operations efficiently without significant time and financial investments.

Impact:

Placements	548
Starts	451
Revenue Generated	AUD 2,690,081
ROI	Increased by 3.32 times



Placements over the years

