

CASE STUDY

How we improved process efficiency with our data management services



Client:

The client is a medical recruitment agency from Australia that helps doctors find great locum and permanent jobs across Australia.

Challenges:

Sidelined from Core Competencies: The client's onshore team was handling a large volume of candidate documents, updating jobs on their CRM, and formatting resumes, all of which took their time and focus away from their core competencies.



Our Approach

- **Dedicated Recruitment Resource:** To better handle the large volumes of candidate documentation, we assigned an offshore team of 4 recruitment resources for all administrative tasks, adhering to document processing guidelines.
- **CV Cleansing:** Our team thoroughly cleaned CVs, ensuring they met the client's formatting requirements and that all data in the documents was accurate and relevant, which was then updated into the CRM.
- **Real-Time Job Posting:** We kept the real-time job listings up-to-date and removed cancelled or filled positions in a timely manner.

Results

Efficient CV Formatting

Our team successfully formatted over **120 CVs per month.**

Document Management

We uploaded over **300 error free documents monthly.**

Job Posting

We averaged around **1400+ jobs on the CRM & Salesforce every month.**

Accurate CRM Data

The data we stored in the CRM was consistently accurate, reducing the risk of compliance audit failures.

High Quality Candidates

The streamlined administrative processes enabled us to consistently deliver high-quality candidates to the client



Ready to streamline your healthcare administrative tasks?

Improve data management, reduce administrative workload, and enhance your recruitment processes with IMS People Possible. Contact us today for customised solutions tailored to your organisation's unique needs.



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