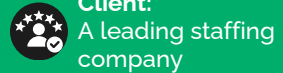


Case Study: Full Cycle Recruitment



Challenges:

- Unable to handle the Influx in job requirements specifically in the Commercial domain.

Our solutions:

- IMS has consistently elevated its Start Per Recruiter (SPR) every quarter, showcasing the team's adaptability and efficiency.
- IMS has excelled in this aspect by maintaining over 85% coverage with key VMS clients such as Hubbel, Lockheed, Sedgwick, Trimble, BCBS, demonstrating the firm's ability to meet the diverse needs of various industries.

Results:

- 2023 Placements:
 - 518 starts specifically in the Commercial vertical with 3.4 starts per recruiter.
- Overall, 2023 Performance:
 - 1324 Interviews generated.
 - 864 Offers extended.
 - 594 Candidates placed.

Key metrics

✓ 518 Placements

✓ 3.4 Starts per Recruiter

✓ 864 Offers Made

✓ 85%+ VMS Client Coverage

✓ 1,324 Interviews Generated

✓ 594 Candidates Placed

Replicate this success in your business as well. Write to us at info@imspeople.com