



## Case Study: Sourcing

### Key Highlights

Re-activated 144 candidates

Booked 41 shifts and completed 18 compliant files over 3 months

**Geography:**  
 United Kingdom



**Sector:**  
 Education



**Client:**  
 A leading recruitment agency, specialising in education that recruits teachers and support assistants across London and the home counties. With over 30 years of experience, the client is dedicated to recruiting teachers.



### Client Challenges:

The client was experiencing issues with sourcing new candidates and reactivating candidates from their existing database.

### Our Solution:

- IMS People Possible deployed 2 dedicated recruiters for the sourcing and reactivation of candidates.
- The team covered weekends with early and late shifts, to improve the candidate contact ratio thus generating more candidates.
- We ensured timely follow up's to both client and candidates and also ensured that feedback was provided.

### Results:

- We reactivated 144 candidates, placed 4 candidates in roles, booked 41 shifts and completed 18 compliant files over the previous 3 months.

Consultant	Total	Active	Non-Compliant	Prospective	Placed	Shift covered by candidates
RC 1	63	6	7	50	2	36
RC 2	122	12	14	94	2	5

**Disclaimer:**

This case study is the property of IMS People Possible. All case studies have been inferred from actual activities. Information provided is factual and in certain cases the figures are referential. Specific client information and data are kept in confidence to protect our client's business interests. If you have any further questions or want to know more about how IMS People Possible can help your business, please email us at [info@imspeople.com](mailto:info@imspeople.com).

©2024 IMS People Possible. All Rights Reserved

**Head Office:**

1/2, Indraprasth Business Park, Near DAV School, Prahladnagar Extension, Makarba, Ahmedabad 380051, Gujarat, India.