



Case Study: Sourcing

Key Highlights

Submitted more than 700 qualified professionals for Qatar

600 Candidates interviewed, out of which 400 were shortlisted

Geography:
Middle East



Sector:
Aviation



Client:
The client is a specialist provider of permanent, contract, temporary and outsourced recruitment solutions in the IT and HR disciplines.



Client Challenges:

The client had acquired a large customer in the New Doha International Airport (NDIA) who required candidates for 450 vacancies for their recently built airport.

- The client was struggling to source relevant candidates for the NDIA roles, due to the Mid to Senior level required and many of them were niche roles.
- The client found themselves without the tools and resources to find new candidates from across the world.
- The client wanted to utilise recruitment drives for when they had enough candidates available for interviews.

Our Solution:

- IMS People Possible provided the client with an outsourcing solution by setting up a fully trained Recruitment Resourcing team to headhunt and source Aviation professionals, willing to work in Doha, Qatar.
- IMS People Possible's team communicated with the candidates on behalf of their customer and were able to submit over 700 profiles.

Results:

- IMS People Possible's team were able to submit profiles for more than 700 professionals who were qualified and available to work in Qatar, meeting the customer's hiring criteria.
- The client was very impressed with how IMS People Possible's team worked with them to change the criteria role to role, to source the best candidates.
- The client successfully held recruitment drives in the UK, South Africa, New Zealand, Philippines and India.
- In total there were over 600 candidates' interviews, offering a shortlist of 400 candidates to NDIA for roles.
- Our partnership with the client has been successfully running for over 5 years, providing service and solutions across many sectors such as, IT, Construction, Oil & Gas.

Disclaimer:

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